



Overcoming Top Sales Objections: How to Handle the Most Difficult Sales Objections to Closing a Sale (Made for Success Collection)

Made for Success, Bryan Flanagan, Tom Hopkins, Zig Ziglar

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[Recorded Seminar featuring speakers: Bryan Flanagan, Tom Hopkins, Zig Ziglar]

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One of the world's top motivational speakers, Zig Ziglar, will teach you how to adjust your voice inflections to overcome the five most common sales objections. Your voice can make all the difference in phone sales and presentations, so knowing how to control it is key.

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