

Business Valuation Principles

Dale S Richards



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Have you wondered ----- What is your business worth? Why it matters to you? How business valuations are calculated? How to increase business revenue, profits and value by over 200%? This book is a valuable resource for owners, officers, executives and managers at all levels. The first chapters detail valuation theory, methods, and common errors. The later chapters explain key methods to increase revenue, profits and value for any business. The author has successfully used these optimization methods to increase value in over 100 companies. The author reveals his "Top Seven" ways to increase revenue, profits and value for any business. This book is a perfect resource and tool for any executive and manager. Enjoy! The Author: Dale S. Richards Excel Management Systems, Inc. www.successbiznow.com Dale S. Richards, MBA, CVA, ChE CEO My Bio Basics Vistage Chair & International Speaker MOST COMPREHENSIVE VALUATION ANALYSIS & REPORT IN LESS TIME & AT A LOWER COST www.successbiznow.com 2722 So Davis Blvd Bountiful, UT 84010 801-299-9902 VISTAGE Better Leaders, Decisions & Results

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