



Creating a Climate for Giving

Donald W. Joiner

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Church leaders are often heard to say that old ways aren't working any longer. *Creating a Climate for Giving* brings a vision for a fresh way of creating a climate for giving in local churches. Joiner explores the subsystems through which a church leads its members to give or not to give. We must refine "fund-raising" to "funding ministry." In the interim between being a "fund-raising church" and becoming a "funding ministry church," finance leaders will continue to need models demonstrating how to operate the short-term finance ministries of their church. This is where Joiner can help. (A financial campaign for developing Christian philanthropists is included.)

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