



Dental Practice Transitions Handbook: An Insider's Guide to Buying, Selling, Associates, and Partne

H.M. Smith

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Any professional practice transition activity--whether buying, selling, or associating--is one of the most important events that will happen in your professional career. Making a mistake in the process can have long-lasting effects on any or all of the parties to a transition. Dental Practice Transitions Handbook will provide you with the answers to basic questions when considering any transition. It is not intended to replace the experts, brokers, consultants, attorneys, accountants, and financial advisors that should be consulted as you proceed through a transition, but it should give you an understanding of the process, what to expect, and a starting point from which to begin your journey.

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