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Mike Rounds

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Cold calling/prospecting is fundamental for getting new business, but voice mail and other related technologies keep us from getting through to the people who are our most viable clients. Telemarketing for the Clueless (TM) was developed and successfully tested to get around the frustration of never being able to get through to our prospective clients. Includes complete instructions and sample script on how to use the prospect's voice mail or answering machine as a spot ad program.

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