

Chocolate Fortunes: The Battle for the Hearts, Minds, and Wallets of China's Consumers

Lawrence L. Allen



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As China comes into its own as a world economic power, a new, huge consumer class is emerging, hungry for all things Western. In this land where twenty-five years ago most of the population had never tasted chocolate, five icons of Western business are now slugging it out in a battle royal to see which will become the Emperor of Chocolate in China. Chocolate Fortunes offers the first inside look at the battle for China's newfound chocolate addiction. The book devotes individual chapters to each of the five major players Hershey, Nestle, Cadbury, Mars, and Ferrero and the trials they face as they attempt to dominate their market in an enigmatic and still-developing economy. More broadly, Chocolate Fortunes examines the unique opportunities and challenges inherent in the Chinese business universe. Probing not only the economic, political, and cultural conditions that have given rise to a seemingly insatiable new market, the book delves into the mystique of chocolate itself and how it captivates not just the Chinese, but people all over the world.



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Billy Shaner:

In this particular era which is the greater person or who has ability to do something more are more valuable than other. Do you want to become certainly one of it? It is just simple solution to have that. What you should do is just spending your time not very much but quite enough to have a look at some books. On the list of books in the top record in your reading list will be Chocolate Fortunes: The Battle for the Hearts, Minds, and Wallets of China's Consumers. This book which is qualified as The Hungry Hills can get you closer in growing to be precious person. By looking right up and review this publication you can get many advantages.

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