



# **Becoming a Consultant: How to Start and Run a Profitable Consulting Business (How to Books (Midpoint))**

*Susan Nash*

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# Becoming a Consultant: How to Start and Run a Profitable Consulting Business (How to Books (Midpoint))

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## **Becoming a Consultant: How to Start and Run a Profitable Consulting Business (How to Books (Midpoint))** Susan Nash

This guide is designed to provide readers with the methodology to set up and run their own consulting business. The author offers advice on practical issues such as raising finances, maintaining financial control, implementing a marketing strategy and delivering on-going business.

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